

DELAWARE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Date: March 27, 2020

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street, Delhi NY

Present: James Thomson, Chairman
Scott White, Vice-Chairman
Glenn Nealis, Executive Director
George Bergleitner, Secretary
Bruce Dolph
Mike O'Brien
Flerida Santana
Andrew Matviak
Tabitha Byam

Absent:

The March 27, 2020 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, Bruce Dolph second by George Bergleitner, to approve the draft minutes of the February 28, 2020 meeting; motion passed.

Glenn Nealis reviewed the treasurer report. A motion by, George Bergleitner second by Flerida Santana, to approve the treasurers report; motion passed.

Glenn Nealis updated the loan report. A motion by, George Bergleitner second by Flerida Santana, to approve the loan report; motion passed.

The following invoices were presented for approval:

IDA Operating Account

LaFever Excavating, Inc.	-2,925.00
Schmidt III Trucking	-900.00
Schmidt Trucking	-1,350.00
Aces Repair Sales and Service	-1,300.00
Patrick Meres	-1,290.00
Unlimited Conferencing	-23.09
C. E. Kiff, Inc.	-546.93
NYSEG	-960.49
NYSEG	-598.58
DCEC	-405.67
Cedarwood Engineering Services PLLC	-720.00
Cedarwood Engineering Services PLLC	-3,310.00
Philadelphia Insurance Co.	-20,089.46
JHA Companies	-3,452.38
Raegan Reed	-1,500.00

Catskill Regional Harvest	-1,100.00
Dave and Linda Holscher	-25,000.00
Cedarwood Engineering Services PLLC	-3,215.75
Cedarwood Engineering Services PLLC	-225.00
C. E. Kiff, Inc.	-546.93
Mirabito	-215.50
Dryden Mutual	-703.00
Verizon Wireless	-53.43
Glenn W Nealis	-789.27
DCEC	-325.26

A motion by George Bergleitner, second by Florida Santana, to approve the invoices; motion passed.

Update on Federal, State, & Local business assistance: Ag Relending programs have given us a deferment through the end of the year with no interest accrued. We had to let USDA know what we were planning to do. We don't have any payments until September. Hopefully we will receive some of the disaster money to refund our programs.

Delhi Rehabilitation & Nursing – Past Due Pilot Payments: During our last conversation we laid out a proposal for their delinquent payments. They asked if we could amortize the amount rather than making lump sum payments.

IDA Pump Station & Pipeline: In early March we had a separation of the pipeline that was due to initial poor installation. DEC and DEP are fine with everything that was submitted but, DEC is concerned with the integrity of the pipeline. Saputo is pursuing an upgrade project and is working with the state on an incentive package. We have broached the idea of them leveraging that to get money from the state to put in a brand new pipeline that would handle all capacity issues and would meet future needs. Saputo likes the idea and they are ready to move forward. In doing this the IDA would be undertaking a new pipeline project. We would apply and receive the funds from the state to construct a new line. The prerequisite of the IDA undertaking another project is that the Town or Village would have to take ownership once the project is completed.

Catskill Seasons - \$10,000 Line of Credit – IDA Loan Fund (Potential): Jim Thomson updated the board.

Wild Common Wines - \$10,000 Loan Request – IDA Loan Fund: A motion by George Bergleitner, second by Bruce Dolph, to approve; motion passed.

Other Old/New Business: Hidden Inn property: The current mortgage holder was pursuing Francis Jenkins for a judgement to sign the deed in lieu of foreclosure. They are making no progress with Francis Jenkins. Glenn spoke with the treasurer's office and said if he does not make his tax payments the IDA would be interested in the property.

The PILOTS for Huff Ice Cream and Masserson Properties second expansion in Roxbury term came to an end and have been transferred back to the owners prior to march 1st.

Meeting was adjourned in form.

DELAWARE COUNTY LOCAL DEVELOPMENT CORPORATION

Date: March 27, 2020

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street, Delhi NY

Present: James Thomson, Chairman
Scott White, Vice-Chairman
Glenn Nealis, Executive Director
George Bergleitner, Secretary
Bruce Dolph
Mike O'Brien
Florida Santana
Andrew Matviak
Tabitha Byam

Absent:

The March 27, 2020 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, Florida Santana second by George Bergleitner, to approve the draft minutes of the February 28, 2020 meeting; motion passed.

Glenn Nealis reviewed the treasurer report. A motion by, George Bergleitner second by Bruce Dolph, to approve the treasurers report; motion passed.

Glenn Nealis updated the loan report. A motion by, George Bergleitner second by Bruce Dolph, to approve the loan report; motion passed.

The following invoices were presented for approval:

LDC Operating

Minority Reporter	-75.00
Glenn Nealis	-10,000.00
Mac's Brew Tavern	-14,624.16

A motion by Bruce Dolph, second by George Bergleitner, to approve the invoices; motion passed.

Sidney Flowers - \$27,000 Loan Request – IRP#2: A motion by Bruce Dolph, second by Andy Matviak, to approve; motion passed.

Delco Towing - \$26,000 Loan Request – IRP#3: A motion by Bruce Dolph, second by George Bergleitner, to approve; motion passed.

The floor was opened for the discussion of any Old and New business; No old or new business to discuss.

Meeting was adjourned in form.