

DELAWARE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Date: January 24, 2020

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street, Delhi NY

Present: James Thomson, Chairman
Scott White, Vice-Chairman
Glenn Nealis, Executive Director
George Bergleitner, Secretary
Bruce Dolph
Andrew Matviak
Mike O'Brien
Flerida Santana
Tabitha Byam

Absent:

The January 24, 2020 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by Bruce Dolph, second by Andy Matviak to authorize the Chairman, James Thomson, to cast one ballot to elect these officers for the year 2020: James Thomson, Chairman; Scott White, Vice-Chairman; Bruce Dolph, Treasurer; George Bergleitner, Secretary; motion passed.

A motion by Bruce Dolph, second by Andrew Matviak to appoint Scott White and George Bergleitner to the Governance Committee: motion passed.

A motion by Scott White, second by George Bergleitner, to appoint Bruce Dolph & Andy Matviak to the Audit Committee: motion passed.

A motion by George Bergleitner, second by Bruce Dolph, to appoint Scott White and James Thomson to the Finance Committee: motion passed.

A motion by, George Bergleitner second by Bruce Dolph, to approve the draft minutes of the December 20, 2019 meeting; motion passed.

Glenn Nealis reviewed the treasurer report. A motion by, George Bergleitner second by Bruce Dolph, to approve the treasurers report; motion passed.

A motion by, George Bergleitner second by Bruce Dolph, to enter executive session to discuss loans in default; motion passed.

A motion by, George Bergleitner second by Bruce Dolph, to exit executive session; motion passed.

Glenn Nealis updated the loan report. A motion by, George Bergleitner second by Bruce Dolph, to approve the loan report; motion passed.

The following invoices were presented for approval:

IDA Operating Account

Delaware County Chamber of Commerce	-990.00
Gary's Countryside Septic Service, LLC	-875.00
NYSEG	-539.31
NYSEG	-898.38
Cedarwood Engineering Services PLLC	-1,080.00
Cedarwood Engineering Services PLLC	-4,040.18
Allen Plumbing, Heating, & Septic Service	-875.00
Town of Sidney	-1,018.88
Delaware County	-2,196.21
Village of Sidney	-5,875.52
Sidney Central School District	-6,909.39
Delaware Bulldozing Corp	-17,380.00
C. E. Kiff, Inc.	-560.85
Village of Delhi	-12.72
Village of Sidney	-36.85
Village of Sidney	-510.12
Catskill Development Foundation	-35.00
Unlimited Conferencing	-27.34
Unlimited Conferencing	-30.57
NYS Dept of State	-20.00
C. E. Kiff, Inc.	-542.17
Mirabito	-177.41
NRC NY Environmental Services, Inc.	-10,437.54
Verizon Wireless	-53.76
The Hartford	-415.00
Allen Plumbing, Heating, & Septic Service	-787.50
DCEC	-308.78
NYSEG	-935.18
NYSEG	-513.31
Allen Plumbing, Heating, & Septic Service	-756.00

A motion by George Bergleitner, second by Florida Santana, to approve the invoices; motion passed.

Interest Rate for Loans: A motion by, George Bergleitner second by Bruce Dolph, to approve a 4% interest rate; motion passed.

IDA Compliance Issues: A motion by, Bruce Dolph second by Scott White, to approve the contract with Ares communications to film our meetings; motion passed. Glenn informed the board that our website is now ABO compliant and he is working with Joe Scott to update some of our documents and policies to be in compliance.

National Academy of Sciences Update: Sean Leddy updated the board. The National Academy of Science has held a series of workshops and meetings in 2018 and 2019. Their workshops have concluded and they are now developing a written document to be released later this year with their recommendations. The presentations have made the assertion that we as residents in the watershed are more beneficial to NYC water than if they had bought all of the land. The studies make a strong argument to that case and recommendation that the land acquisition should not continue.

2020 Census: Sean Leddy spoke to the board about the upcoming census and its importance. The US census is looking to hire approximately 500 temporary part time workers. At the end of December, they had around 200 people.

Delhi Rehabilitation & Nursing – Past Due Pilot Payments: A motion by George Bergleitner, second by Florida Santana, to enter Executive Session to discuss past due amounts; motion passed.

A motion by Mike O'Brien, second by George Bergleitner, to exit Executive Session; motion passed.

A motion by Mike O'Brien, second by Scott White, for Jim Thomson and Glenn Nealis to negotiate a resolution with Delhi Rehabilitation & Nursing; motion passed.

IDA Pump Station: Glenn is still working with the supplier of the pumps on payment. Everything is operating ok. Since the ice picking was done it has been up to 500 gallons per minute. They have also added regular cleaning protocols weekly.

Occupancy Tax Update: Collections for 2019 were just over \$230,000. \$115,000 will go to the TPA and \$115,000 will be made available for small grants for projects related to increase tourism.

Millennium Fund Update: Glenn had a meeting last week with FUDR. They were interested in what we have done with the Millennium Funds to date. Glenn also gave them an update on projects we've done in Hancock, Deposit, and Colchester.

Matthew Ross - \$12,000 Loan Application: A motion by George Bergleitner, second by Bruce Dolph, to approve; motion passed.

Dave & Linda Holscher - \$30,000 Loan Application: A motion by George Bergleitner, second by Bruce Dolph, to enter Executive Session to discuss the Holschers finances; motion passed.

A motion by George Bergleitner, second by Bruce Dolph, to exit Executive Session; motion passed.

A motion by Bruce Dolph, second by Scott White, to decline the loan; motion passed.

Other Old/New Business: No old or new business to discuss.

Meeting was adjourned in form.

DELAWARE COUNTY LOCAL DEVELOPMENT CORPORATION

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5 ½ Main Street, Delhi NY

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Scott White, Vice-Chairman
Glenn Nealis, Executive Director
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A motion by, George Bergleitner second by Bruce Dolph, to approve the draft minutes of the December 20, 2019 meeting; motion passed.

Glenn Nealis reviewed the treasurer report. A motion by, George Bergleitner second by Bruce Dolph, to approve the treasurers report; motion passed.

A motion by, George Bergleitner second by Bruce Dolph, to go into executive session to discuss late payers; motion passed.

A motion by, George Bergleitner second by Bruce Dolph, to come out of executive session; motion passed.

Glenn Nealis updated the loan report. A motion by, George Bergleitner second by Bruce Dolph, to approve the loan report; motion passed.

The following invoices were presented for approval:

LDC Operating

Delaware County Clerk	-75.00
Carly Walas, ESQ	-800.00
Bovina Farm and Fermentory LLC	-69,125.00
Bovina Farm and Fermentory LLC	-18,669.00
Del. Co. IDA	-20.00
Mac's Brew Tavern	-29,980.00
Decker Advertising	-1,755.25
Carly Walas, ESQ	-800.00
Delaware County Clerk	-80.00
Leatherstocking Timber Products, LLC	-249,120.00

A motion by Bruce Dolph, second by George Bergleitner, to approve the invoices; motion passed.

Interest Rate for Loans: A motion by, George Bergleitner second by Bruce Dolph, to approve 4% interest rate; motion passed.

Greentopia (Seth Friedman) - \$20,000 Loan Request: A motion by Mike O'Brien, second by Scott White, to approve; motion passed.

The floor was opened for the discussion of any Old and New business; Glenn Nealis asked the board to be a sponsor for the Catskill Mountain Yoga Festival. They have applied for a grant through the occupancy tax to get the event started. A motion by, George Bergleitner second by Bruce Dolph, to approve being a sponsor for the project; motion passed.

A motion by Bruce Dolph, second by George Bergleitner, to enter executive session for a personnel discussion and to adjourn the regular meeting upon exiting executive session; motion passed.