

## DELAWARE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

**Date:** October 25, 2019

**Time:** 11:00 a.m.

**Place:** Delaware County eCenter  
5 ½ Main Street, Delhi NY

**Present:** James Thomson, Chairman  
Glenn Nealis, Executive Director  
George Bergleitner, Secretary  
Bruce Dolph  
Andrew Matviak  
Flerida Santana  
Mike O'Brien  
Tabitha Byam

**Absent:** Scott White, Vice-Chairman

The October 25, 2109 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, Flerida Santana second by George Bergleitner, to approve the draft minutes of the September 27, 2019 meeting; motion passed.

Glenn Nealis reviewed the treasurer report. A motion by, Flerida Santana second by George Bergleitner, to approve the treasurers report; motion passed.

Glenn Nealis updated the loan report. A motion by, George Bergleitner second by Flerida Santana, to approve the treasurers report; motion passed.

The following invoices were presented for approval:

### IDA Operating Account

Margaret Moshier, Tax Collector	-2,966.69
C. E. Kiff, Inc.	-88.79
C. E. Kiff, Inc.	-298.37
Village of Delhi	-11.44
Bloomville Disposal	-105.92
Village of Sidney	-36.85
Village of Sidney	-390.67
Turnkey Control Solutions, Inc.	-6,077.00
Times Union	-16.50
NY Grow	-35.00
Stacey Ann Stevens	-11,530.00
Carly Walas, ESQ	-400.00
Delaware County Clerk	-70.00
Carly Walas, ESQ	0.00
Carly Walas, Trust Account	-700.00
Glenn W Nealis	-789.27
Cedarwood Enginee5-ring Services PLLC	-720.00

Cedarwood Engineering Services PLLC	-3,300.00
Verizon Wireless	-53.69
DCEC	-309.54
Delaware Engineering, PC	-2,325.00
Turnkey Control Solutions, Inc.	-696.00
Shepard Repair	-2,000.00
Hancock Central School	-27,435.22
Price Chopper	-10.79

A motion by George Bergleitner, second by Florida Santana, to approve the invoices; motion passed.

Ray Pucci updated the board on some of the projects the chamber is working on. On November 19th they will be presenting the Community Heroes awards. The purpose of the awards is to highlight the value of local businesses who have significantly altered the path of their communities. In September they did a series of business check ins to find out what obstacle's businesses have to build and sustain their business. A lot of information came out of that. Ray also thanked the board for their support for the two candidates attending the leadership program and updated the board on how the program is going so far.

IDA Pump Station Project: There have been no problems with the pumps since July. We are meeting with the pump manufactures next week to discuss cost and are now focusing on the pipeline. On average we are pumping 420 gallons per minute. Our goal is to get to 500 gallons per minute. We need to do a more effective job in cleaning the pipeline. There will be a new cleanout installed at the midway point before Thanksgiving. Saputo is having someone come in to icepick the line which, should get us back up to the 500 gallons per minute. We are going to develop a process to clean out the line every two weeks. At the meeting on Monday Saputo is planning to announce that it is their intention to take over the pump station and pipeline as soon as it is fully functional.

Catskill Seasons, LTD - \$19,500 loan request: A motion by Mike O'Brien, second by Florida Santana, to approve; motion passed.

Project Updates: Glenn updated the board on projects that Evan is currently working on. He has been working with JHA on the new Sidney Industrial Park to get some elevation studies to find out what we need to do to get it out of the flood plain.

Other Old/New Business: Bruce Dolph informed the board that the CWC changed their rules two months ago and are no longer doing loans under \$50,000.

James Thomson handed out a flyer about a program that Nicole with Foodworks is involved in geared towards use of the commercial kitchen. The program is being sponsored by Chobani and is representing 15 businesses.

Meeting was adjourned in form.

**DELAWARE COUNTY LOCAL DEVELOPMENT CORPORATION**

**Date:** October 25, 2019

**Time:** 11:00 a.m.

**Place:** Delaware County eCenter  
5 ½ Main Street, Delhi NY

**Present:** James Thomson, Chairman  
Glenn Nealis, Executive Director  
George Bergleitner, Secretary  
Bruce Dolph  
Andrew Matviak  
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The following invoices were presented for approval:

LDC Operating


A motion by Bruce Dolph, second by George Bergleitner, to approve the invoices; motion passed.

Hidden Inn: We have a new draft sales agreement for \$65,000. Their attorney has agreed to it and we are just waiting for the signed version.

Ag Relending: Our closing date is supposed to be October 31<sup>st</sup>.

Berry Brook Farm LLC \$41,800 loan request: A motion by Bruce Dolph, second by George Bergleitner, to approve; motion passed.

The floor was opened for the discussion of any Old and New business; Mike O'Brien talked to the board about the Empire State Trail.

Meeting was adjourned in form.