

DELAWARE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Date: June 24, 2016

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street, Delhi NY

Present: James Thomson, Chairman
Scott White, Vice-Chairman
Glenn Nealis, Executive Director
William Willis, Economic Development Specialist
George Bergleitner, Secretary
Bruce Dolph
Mike O'Brien
Flerida Santana
Tabitha Byam

Absent: Andrew Matviak

The June 24, 2016 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, George Bergleitner second by Mike O'Brien, to approve the draft minutes of the April 22, 2016 meeting; motion passed.

Glenn Nealis reviewed the treasurer report. There is not a lot of money to lend. We submitted an application to USDA for \$1 Million and were approved for \$420,000. We are hoping to close by August. The line of credit with Roxbury Mountain Maple should also be paid off soon. We are going to try merging GOSC into one to help with cash flow. A motion by, George Bergleitner second by Bruce Dolph, to approve the treasurers report; motion passed.

Bill Willis updated the loan report. A-1 was able to get the truck working and listed it on Craigslist. He has someone interested in it. Shady Lady has been doing better now that her sister is there. West Branch Collision has picked up. The board discussed Work in Progress and Enviro Energy. Glenn Nealis updated the board on Lucky Dog. Holley is looking to sell. A motion by, George Bergleitner second by Bruce Dolph, to approve loan report; motion passed.

The following invoices were presented for approval:

IDA Operating Account

Gravity Ciders	-574.75
The Reporter Company	-71.53
Walton Central School Trust & Agency Fund	-500.00
Salvatore Bertolini and Andrea Bertolini	-102,976.82
Delaware County Clerk	-927.50
Delaware County IDA	-554.68
Thomas Gallagher	-1,550.00

Harry Hawley, Inc	-1,607.00
Mostert, Manzanero & Scott, LLP	-4,700.00
Thomas F. Leo, LS.PC	-2,565.00
Superior Heating	-1,100.00
Eklund's Family Farm machinery, Inc	-900.00
Verizon Wireless	-52.87
Glenn W Nealis	-694.90
Cross Roads Cafe	-47.93
Price Chopper	-10.30
Cuginos	-36.72
My Hero	-14.58
EFTPS	-576.24
NYS Employment & Contributions & Taxes	-102.45
NYS Employment & Contributions & Taxes	-22.50
Mitchel & Alicia Persbacker	-2,500.00
Del. Co. Elect. Coop.	-1,268.88
Blue Spark Consulting	-500.00
NYSEDC	-250.00
Cedarwood Engineering Services PLLC	-2,803.21
Verizon Wireless	-52.87
Del. Co. Elect. Coop.	-1,292.50
Price Chopper	-3.29
Latte Lounge	-4.59
NY Pizzeria of Cooperstown	-4.75

A motion by Scott White, second by Bruce Dolph, to approve the invoices; motion passed.

ACCO – Loan Forgiveness: We provided Acco with a loan based on job creation and investment. They have met all of the criteria to forgive the loan in full. A motion by Bruce Dolph, second by Scott White, to forgive the loan; motion passed.

Rock Valley Spirits: Bill Willis presented. A motion by Bruce Dolph, second by Mike O'Brien, to approve the loan; motion passed.

Engels Cabinet Shop: A motion by Bruce Dolph, second by Florida Santana, to approve the loan; motion passed.

IDA Pump Station: Glenn Nealis updated the board on the meeting he and Jim had with Domo regarding the pump station.

Upcoming Grant Applications – CFA & URIL: We did submit for K Tooling and have received partial approval. CFA's are due on July 29th. We are looking at a new application for grant money on the Ag side and expanding into tourism related Ag. We have some park planning grants with the Village of Delhi and Downsville. We are also planning on a business related CFA for an indoor outdoor sports center in Davenport. We are also working on a project in Bovina. There is a partnership between two farms. They bought Hilson's old barn, the creamery, and store. They are going to turn it into a production facility for their products and

also do milk bottling and tie it into a tourism type thing with the farm and store next door. We are hoping to close at the end of June with 212 Brewery on the Wissahickon Facility.

Project Updates:

DRNC PILOT – We closed on the PILOT and received half of the fee. We will receive the other half December 1st.

Other Old/New Business: Mike O'Brien talked to the board about the Town of Colchester. Glenn Nealis commented that we are planning on putting in grants for Downsville's Main Street.

Jim Thomson updated the board on the Buena Vista's new owner and what his plans are. He also informed the board that he, Bill and Glenn are working on a Sidney success insert which we would like to get designed and distributed to the County Shoppers.

Jim Thomson informed the board they are rescheduling the large employers meeting. They plan to do two smaller groups and the same presentation and would like to hold one in Sidney and one in Delhi.

Scott White informed the board that Greg Henderson received a huge grant from the state for the Stratton Falls project.

Glenn Nealis updated the board on the new law changes as of June 15th for PILOTS.

Meeting was adjourned in form.

DELAWARE COUNTY LOCAL DEVELOPMENT CORPORATION

Date: June 24, 2016

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street, Delhi NY

Present: James Thomson, Chairman
Scott White, Vice-Chairman
Glenn Nealis, Executive Director
William Willis, Economic Development Specialist
George Bergleitner, Secretary
Bruce Dolph
Mike O'Brien
Florida Santana
Tabitha Byam

Absent: Andrew Matviak

The June 24, 2016 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, George Bergleitner second by Mike O'Brien, to approve the draft minutes of the April 22, 2016 meeting; motion passed.

The following invoices were presented for approval:

Operating Account

Mostert, Manzanero & Scott, LLP	-4,000.00
Department of Law	-275.00
Empire State Development	-258,560.00
New York State Department of State	-40.00
Thomas Gallagher	-800.00
Alpine Roofing, Inc.	-119,160.00

A motion by Scott White, second by Bruce Dolph, to approve the invoices; motion passed.

Glenn Nealis reviewed the treasurer's report. A motion by, George Bergleitner second by Bruce Dolph, to approve the treasurers report; motion passed.

Bill Willis reviewed the loan report. A motion by, George Bergleitner second by Bruce Dolph, to approve loan report; motion passed.

New IRP Award: A motion by, George Bergleitner second by Florida Santana, to approve a resolution to sign all the documents for the IRP award; motion passed.

The floor was opened for the discussion of any Old and New business; No Old and New business.

Meeting was adjourned in form.