

DELAWARE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Date: February 26, 2016

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street, Delhi NY

Present: James Thomson, Chairman
Glenn Nealis, Executive Director
William Willis, Economic Development Specialist
George Bergleitner, Secretary
Bruce Dolph
Tabitha Byam
Andrew Matviak
Mike O'Brien
Flerida Santana

Absent: Scott White, Vice-Chairman

The February 26, 2016 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, Andrew Matviak second by George Bergleitner, to approve the draft minutes of the January 22, 2016 meeting; motion passed.

Glenn Nealis reviewed the treasurer report. A motion by, Flerida Santana second by George Bergleitner, to approve the treasurers report; motion passed.

Bill Willis updated the loan report. A-1 sold the truck. A motion by, Flerida Santana second by George Bergleitner, to approve the treasurers report; motion passed.

The following invoices were presented for approval:
IDA Operating Account

Arch Insurance Group	-64.00
Unlimited Conferencing	-28.08
Town of Sidney	-450.49
Town of Sidney	-3,695.17
Town of Sidney	-1,447.08
Wakin Land Surveying	-50.00
Delaware County Clerk	-6,415.00
Cedarwood Engineering Services PLLC	-1,814.52
Town of Sidney	-1,344.38
Delaware County Treasurer	-2,179.30
Village of Sidney	-5,514.58

Sidney Central School Distirct	-6,961.74
Franklin Family Nurse Practioner Services	-10,000.00
Acco Brands USA LLC	-20,000.00
Verizon Wireless	-52.89
Auto Plus - Delhi	-17.91
Del. Co. LDC	-5,000.00
Del. Co. Elect. Coop.	-1,217.08
Philadelphia Insurance Co.	-12,187.25
Glenn W Nealis	-694.90

A motion by Bruce Dolph, second by Andrew Matviak, to approve the invoices; motion passed.

Renovations to 8 Winkler Road: Bill went over the 3 proposals the IDA received for the renovations. Bill Willis recommended taking the lowest bid. A motion by Florida Santana, second by George Bergleitner, to approve taking the lowest bid and just painting for now; motion passed.

DNRC Pilot Application: Glenn Nealis informed the board that Delaware Nursing Rehabilitation Center had their closing. A motion by Bruce Dolph, second by Florida Santana, to approve accepting the PILOT Application and scheduling a public hearing; motion passed.

Integrated Wood Components: Bill Willis presented. They are requesting \$150,000. A motion by Bruce Dolph, second by George Bergleitner, to approve; motion passed.

Project Updates:

Perry Keuhn: We are looking at a lease to purchase deal for 12 Winkler Road facility. We should have in place by March 1st.

URI Funding: URI projects have to be transformational. We are going to submit one application for a \$10 Million project that is comprised of 8 different businesses and will result in 100 jobs. Glenn is going to be working on the agricultural side and Peg Ellsworth is going to be putting in a countywide program that is touching upon Main Street revitalization with ties to tourism related businesses.

Amphenol: We are still waiting on EDA to process closeout paperwork.

Shafer-Sanford Stone: DRBS is requesting a loan similar to what we did with ACCO based on employment benchmarks. They are going to create 25 jobs over 3 years. A motion by Bruce Dolph, second by Mike O'Brien, to approve a \$250,000 loan forgivable if he meets the employment benchmarks; motion passed.

IDA Micro Loans: Glenn asked the board for permission to create a micro loan program that would have a facilitated approval process just through the finance committee. He would like to dedicate \$10,000 from the IDA loan fund for small loans. A motion by George Bergleitner, second by Florida Santana, to approve; motion passed.

Walton Biodigester: The IDA has been asked for a letter of support in the Village of Walton's Biodigester project. Glenn and Jim met with the Village, the village's engineer and Senator Schumer's representative. There is a lot of concern in the Village about this project. They are moving forward based on projections and letters of interest from businesses. This project will help reduce the cost for the companies. Board discussed.

The floor was opened for the discussion of any Old and New business; Jim has been working with Ray Pucci to put together a group of the larger employers to see what their concerns are and to see what we can do to help them. Jim would like permission to pay for lunch for the first meeting. A motion by Bruce Dolph, second by George Bergleitner, to approve; motion passed.

Andy Matviak thanked Glenn Nealis for the article in the Daily Star about ACCO

Meeting was adjourned in form.

DELAWARE COUNTY LOCAL DEVELOPMENT CORPORATION

Date: February 26, 2016

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street, Delhi NY

Present: James Thomson, Chairman
Glenn Nealis, Executive Director
William Willis, Economic Development Specialist
George Bergleitner, Secretary
Bruce Dolph
Tabitha Byam
Andrew Matviak
Mike O'Brien
Flerida Santana

Absent: Scott White, Vice-Chairman

The February 26, 2016, meeting of the Delaware County Local Development Corporation was called to order by Chairman James Thomson.

A motion by, George Bergleitner second by Bruce Dolph, to approve the draft minutes of the January 22, 2016 meeting; motion passed.

The following invoices were presented for approval:

Operating Account

Bruce Dolph	-3,192.31
Delaware County Clerk	-1,910.50
Eaton & Griffith	-3,333.00
Eaton & Griffith	-1,785.00
Joseph Ermetti	-3,000.00
Thomas Gallagher	-800.00
Tax Collector - Town of Deposit	-5,342.78
Delaware County LDC	-300.55
Village of Deposit	-575.30
P. Mark Schwab	-257,952.87
Empire State Development	-640.00
Sweet Home Productions	-1,147.50
Lucky Dog Food Hub LLC	-19,875.00
Roxbury Mountain Maple	-12,900.00
Township Valley Farm	-6,000.00

A motion by Bruce Dolph, second by George Bertleitner, to approve the invoices; motion passed.

Glenn Nealis reviewed the treasurer's report. A motion by Bruce Dolph, second by Andrew Matviak to approve the treasurers report; motion passed.

Bill Willis reviewed the loan report. Feather & Stone was closed for a few days because of a workers comp issue. They worked it out by putting the people that work for them through a temp agency.

The floor was opened for the discussion of any Old and New business; No Old and New business.

Meeting was adjourned in form.