

DELAWARE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Date: June 21, 2013

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street
Delhi, NY

Present: James Thomson, Chairman
Glenn Nealis, Executive Director
William Willis, Economic Development Specialist
Bruce Dolph
Lori Paulson
George Bergleitner, Secretary
Scott White, Vice-Chairman
Mike O'Brien
Nicole Franzese
Andrew Matviak

Absent: Carol Jean Finch
Tabitha Byam

The June 21, 2013 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, George Bergleitner second by Bruce Dolph, to approve the draft minutes of the May 24, 2013 meeting; motion passed.

The following invoices were presented for approval:

Delaware Co. Veterans Services	-66.93
Delaware Co. Veterans Services	-64.36
Walton Central School Trust & Agency Fund	-500.00
Del. Co. Elect. Coop.	-1,313.57
Delaware County Chamber of Commerce	-1,000.00
Erie and Niagara Insurance Association	-354.22
Thomas F. Leo, LS.PC	-417.60
CADI	-1,656.25
Tioga County Soil And Water	-80,000.00
NYSEG	-60,000.00
Pennsylvania Turnpike	-42.05
Unlimited Conferencing	-24.72
Fed Ex	-28.55
Cedarwood Engineering Services PLLC	-4,423.65
Mang Insurance Agency	-2,160.00
NYSEG	-41,670.83

Fed Ex	-68.75
Thomas F. Leo, LS.PC	-2,170.80
Chazen Engineering	-2,628.43
Delaware County Office for the Aging	-65.00
Verizon Wireless	-52.46
Signs Etcetera	-5,000.00
Del. Co. Elect. Coop.	-1,224.16
Ganz Wolkenbreit & Siegfeld LLP	-1,190.17

A motion by George Bergleitner, second by Bruce Dolph, to approve the invoices; motion passed.

A motion by George Bergleitner, second by Bruce Dolph, to approve the receipts and disbursements; motion passed.

Glenn Nealis reviewed the treasurer's report. A motion by George Bergleitner, second by Bruce Dolph, to approve the treasurer's report; motion passed.

Bill Willis reviewed the current loan report. Bill updated the board on A-1 Home Improvement and the Coffee Pot. Lee Liddle and Francis Jenkins have been served. Jim Thomson informed the board that Francis received the appraisal he needed for his investor and will have a closing within 45 days. Shady Lady is having her grand opening. Carol Jean commented that she has been trying to visit Sweet Peas but they have not been open. A motion by George Bergleitner, second by Bruce Dolph, to approve the loan report; motion passed.

Deposit Theatre Project: A motion by, Scott White second by Bruce Dolph, to approve a \$10,000 grant to the Town of Deposit; motion passed.

Millennium Fund Guidelines: Glenn Nealis suggested that since we are getting request for the funds that the board come up with some guidelines on how the money should be used in the future. Glenn drafted some guidelines and wanted the board to review and give feedback. Board discussed.

Economic Study of fisheries: Bill Willis presented to the board. He has been involved with Friends of the Upper Delaware. They are doing a project in Hancock to help alleviate flooding and to improve the fisheries. Bill would like to propose that we pay for an economic impact study of the fisheries from Colchester, Hancock, and Deposit. Shelly Johnson added that Hancock and Deposit had done a joint application through the consolidated funding application so they could do an economic study and were denied. Both communities are in support of this. Glenn commented that if the IDA could do \$5,000 it would be his job to find another \$5,000. A motion by Scott White, second by Bruce Dolph, to approve \$5,000 for an economic impact study; motion passed.

Ate O Ate Loan Application: A motion by Bruce Dolph, second by George Bergleitner, Carol Jean abstained, to approve the loan; motion passed.

Winkler Road Building Project: Bill Willis updated the board. We received five bids. Tom Howard had the lowest bid. Board discussed. A motion by, Bruce Dolph second by Andy Matviak, to approve doing the revision to put the loading dock on the Southside of the building so it will be less disruptive; motion passed.

Amphenol: Glenn Nealis updated the board. The roof will be on by the end of November. We have three contracts for this project totaling about 3.6 million. The EDA grant is for 3.8 million. Glenn handed out a sheet with the Amphenol expenses. Glenn is hoping to break even on this project. Everything is closed on a financial and legal basis and the project is moving. The IDA owns the property and will be leasing it to Amphenol for 20 years and then Amphenol will buy it from us at the end of the 20 years. The Village of Sidney is behind a year on taxes so the IDA had to pay village taxes for 2013 but the Village of Sidney has agreed to pay the IDA back. Shelly Johnson added that stream mitigation is starting. There is a group in Sidney center petitioning against the stream project because it is going through the ball field and they are losing the ball field. Currently there is raw sewage running through the ball field.

The floor was opened for the discussion of any Old and New business; Glenn Nealis updated the board on GCL Tie in Sidney. Scott White suggested doing a title search. A motion by Scott White, second by Bruce Dolph, to approve a title search; motion passed. Shelly Johnson updated the board on flood money. Andy Matviak informed the board that the chamber recognized Glenn Nealis for all of the work he has done on the Amphenol project. Jim Thomson passed around a handout regarding the track in Harpersfield.

Meeting was adjourned in form.

DELAWARE COUNTY LOCAL DEVELOPMENT CORPORATION

Date: June 21, 2013

Time: 11:00 a.m.

Place: Delaware County eCenter
5 ½ Main Street
Delhi, NY

Present: James Thomson, Chairman
William Willis, Economic Development Specialist
Glenn Nealis, Executive Director
Bruce Dolph
Tabitha Byam
George Bergleitner, Secretary
Scott White, Vice-Chairman
Mike O'Brien
Nicole Franzese
Lori Paulson

Absent: Carol Jean Finch
Tabitha Byam
Andrew Matviak

The June 21, 2013, meeting of the Delaware County Local Development Corporation was called to order by Chairman James Thomson.

A motion by, George Bergleitner second by Bruce Dolph, to approve the draft minutes of the May 24, 2013 meeting; motion passed.

Glenn Nealis reviewed the treasurer's report. A motion by Bruce Dolph, second by Andy Matviak, to approve the treasurer's report; motion passed.

The current loan report was reviewed. Bill has been trying to contact Sal for payments. The board discussed buying out the National Bank of Delaware County. Bill informed the board that the JAMS foreclosure sale is next Wednesday. Scott White asked about Lucky Dog. Bill commented that the farm store will be paid off soon. The Hamden Inn has been open 3 nights a week. A motion by Bruce Dolph, second by Andy Matviak, to approve the loan report; motion passed.

The following invoices were presented for approval:

Operating Account

Sanford Stone LLC	-75,000.00
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A motion by Bruce Dolph, second by Scott White, to approve the invoices; motion passed.

Micro Loan Program: Jim Thomson informed the board that he has asked Glenn to look into establishing a micro loan program for businesses looking for a small amount of money. Jim would like to address this in the future.

Spillian Loan Application: A motion by Andy Matviak, second by George Bergleitner, to approve; motion passed.

CFA Applications: Glenn Nealis updated the board and talked about some of the projects.

The floor was opened for the discussion of any Old and New business; No old or new business was presented.

Meeting was adjourned in form.