

## DELAWARE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

**Date:** March 28, 2014

**Time:** 11:00 a.m.

**Place:** Delaware County eCenter  
5 ½ Main Street  
Delhi, NY

**Present:** James Thomson, Chairman  
Glenn Nealis, Executive Director  
William Willis, Economic Development Specialist  
Bruce Dolph, Treasurer  
Scott White, Vice-Chairman  
Andrew Matviak  
Tabitha Byam  
George Bergleitner, Secretary  
Molly Oliver  
Mike O'Brien

**Absent:** Carol Jean Finch

The March 28, 2014 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, Bruce Dolph second by George Bergleitner, to approve the draft minutes of the February 21, 2014 meeting; motion passed.

The following invoices were presented for approval:

Unlimited Conferencing	-100.36
Superior Heating	-1,260.00
Catskill Mountain News	-76.24
Catskill Mountain News	-10.00
Huff	-154.98
Catskill Development Foundation	-35.00
Philadelphia Insurance Co.	-5,954.59
Dryden Mutual	-552.00
Cedarwood Engineering Services PLLC	-3,719.10
Southern Tier Region Eco Dev Corp	-250.00
Verizon Wireless	-52.58
Law Office of Thomas Gallagher	-3,075.00
Del. Co. Elect. Coop.	-1,953.79
Catskill Development Foundation	-35.00
Fed Ex	-24.00

A motion by George Bergleitner, second by Bruce Dolph, to approve the invoices; motion passed.

A motion by George Bergleitner, second by Bruce Dolph, to approve the receipts and disbursements; motion passed.

Glenn Nealis reviewed the treasurer report. A motion by Scott White, second by George Bergleitner, to approve the treasurers report; motion passed.

Bill Willis reviewed the loan report. The Green Giraffe is a little behind and the building is for sale. Shady Lady has committed to making a payment every month plus an additional \$100 to catch up. A motion by George Bergleitner, second by Bruce Dolph, to approve the loan report; motion passed.

Amphenol Project Update: Glenn Nealis updated the board. The IDA's portion of the project is about 95% complete. We are just waiting on spring to finish. We received the first reimbursement from EDA for \$3.3 million. We will be submitting for our second reimbursement shortly. The Sidney center project will be starting. The Sidney Center project is 100% funded by Amphenol unless there is left over EDA money to apply to the project. Received a grant agreement for the EDAP program which is the money we were counting on to pay off our line of credit. The IDA received approval from the state for the \$750,000 grant for distribution lines into the existing and new facilities for Amphenol.

Qualfon: Glenn Nealis updated the board. They decided to go to Texas. They are still interested in doing a project in Hancock in 2014. Glenn is going to be meeting with the principals from Qualfon to put together a new list of potential locations in Delaware County.

Margaretville Lodging LLC Update – Peter has to go through the SEQR process again. Glenn commented that he would like to wait until he has some financing in place. He does not have a contract from the state yet.

PILOT Application – Clark Companies: A motion by Bruce Dolph, second by Scott White, to approve the resolution to hold a public hearing; motion passed.

Hans Hass: A motion by Scott White, second by Bruce Dolph, to approve the loan; motion passed.

The floor was opened for the discussion of any Old and New business; Glenn informed the board that the Ferc hearings for Constitution Pipeline are next Tuesday and asked if the IDA would like to submit comments. Board discussed Constitution and Leatherstocking pipelines. Scott White asked about the efficiency study. Board discussed. Jim Thomson received a phone call from a sales person at Coldwell Banker. The back side of the Wissahickon property is a 247 acre horse farm for sale. The potential buyer is looking at doing a farm to table operation. They think the Wissahickon facility would make a good warehouse for their operation. The board discussed options for doing a small loan program.

Meeting was adjourned in form.

**DELAWARE COUNTY LOCAL DEVELOPMENT CORPORATION**

**Date:** March 28, 2014

**Time:** 11:00 a.m.

**Place:** Delaware County eCenter  
5 ½ Main Street  
Delhi, NY

**Present:** James Thomson, Chairman  
Glenn Nealis, Executive Director  
William Willis, Economic Development Specialist  
Bruce Dolph, Treasurer  
Scott White, Vice-Chairman  
Andrew Matviak  
Tabitha Byam  
George Bergleitner, Secretary  
Molly Oliver  
Mike O'Brien

**Absent:** Carol Jean Finch

The March 28, 2014, meeting of the Delaware County Local Development Corporation was called to order by Chairman James Thomson.

A motion by, Scott White second George Bergleiter, to approve the draft minutes of the February 21, 2014 meeting; motion passed.

Glenn Nealis reviewed the treasurer's reports. A motion by Scott White, second by George Bergleitner, to approve the treasurers; motion passed.

Bill Willis reviewed the loan report. A motion by George Bergleitner, second by Scott White, to approve the loan report; motion passed.

The following invoices were presented for approval:

**Operating Account**

NYSDOT	-25.00
Paden Publishing LLC	-126.00
Decker Advertising	-489.60
NYS Urban Development Corporation	-640.00

A motion by Bruce Dolph, second by Andy Matviak, to approve the invoices; motion passed.

The floor was opened for the discussion of any Old and New business; No Old or New business.

Meeting was adjourned in form.