DELAWARE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Date: October 19, 2012

Time: 11:00 a.m.

Place: Delaware County eCenter

5 1/2 Main Street, Delhi NY

Present: James Thomson, Chairman

Glenn Nealis, Executive Director

William Willis, Economic Development Specialist

Scott White, Vice-Chairman

Bruce Dolph Tabitha Byam William Gross Andrew Matviak

George Bergleitner, Secretary

Absent: Carol jean Finch

The October 19, 2012 meeting of the Delaware County Industrial Development Agency was called to order by Chairman Jim Thomson.

A motion by, Bruce Dolph second by George Bergleitner, to approve the draft minutes of the September 21, 2012 meeting; motion passed.

Glenn reviewed the treasurer's report.

Bill Willis reviewed the loan report. Leatherstocking is hoping to collect enough on a sale to pay off their creditors with personal guarantees. Board agreed to have our attorney send them a letter. We closed on the Cardio Club.

A motion by, Andy Matviak second by George Bergleitner, to approve the financial reports; motion passed

The following invoices were presented for approval:

| Hancock Central School | -12,329.91 |
|---------------------------------|------------|
| Del. Co. Elect. Coop. | -1,241.96 |
| Coughlin & Gerhart | -685.05 |
| Harry W. Hawley, Inc | -1,137.00 |
| Catskill Development Foundation | -35.00 |
| Bainbridge-Guilford CSD | -828.90 |
| Bainbridge-Guilford CSD | -1,106.75 |
| Harlem & Jervis | -2323.15 |

| Delaware County Clerk | -39.00 |
|-------------------------------------|-----------|
| Thomas F. Leo, LS.PC | -255.00 |
| Thomas F. Leo, LS.PC | -2,000.00 |
| Thomas F. Leo, LS.PC | -3,100.00 |
| Thomas F. Leo, LS.PC | -1,941.00 |
| Cedarwood Engineering Services PLLC | -1,709.37 |
| Village of Sidney | -36.85 |
| Del. Co. Elect. Coop. | -1,261.27 |
| Coughlin & Gerhart | -625.05 |
| Thomas F. Leo, LS.PC | -3,600.00 |
| NYSDEC | -200.00 |
| Delaware County Chamber of Commerce | -60.00 |
| Petty Cash | -88.00 |
| Verizon Wireless | -52.40 |
| Brandon McEwan | -400.00 |

A motion by Bruce Dolph, second by George Berleitner, to approve the invoices; motion passed.

A motion by Scott White, second by Bruce Dolph, to approve the receipts and disbursements; motion passed.

Amphenol: Glenn Nealis updated the board. A motion by, Andy Matviak, second by, Scott White to approve putting up a sign on Amphenol site.

Robert Conklin: Bill Willis presented. A motion by, Bruce Dolph second by, George Bergleitner to approve loan.

Patricia Reed: Patricia Reed presented her business plan to the board. The board asked questions and discussed. A motion by, Bruce Dolph second by, Andy Matviak to approve the loan; motion passed.

Hancock Compressor Station (Millennium): Glenn Nealis informed the board that we received a PILOT application from Millennium Pipeline for the Hancock Compressor Station. Mike Armiak commented that locally there is not a lot of opposition. Board discussed. A motion by, Bruce Dolph second by, Scott White to accept the application and hold a public hearing; motion passed. Millennium has requested that we release the \$108,000 that we have as insurance. A motion by, Bruce Dolph second by, Andy Matviak to release the \$108,000; motion passed.

Constitution Pipeline: Jim Thomson informed the board that he wrote a letter in support of the pipeline that he would like to distribute to the newspapers.. Board discussed.

Annual Audit – RFP: Glenn Nealis informed the board that we are supposed to do an RFP for our auditors every five years so we should do an RFP this year.

The floor was opened for the discussion of any Old and New business; Glenn Nealis talked to the board about the Wissahickon Building in South Kortright. Glenn's committee has entered into a contract with Delta Engineers to do an assessment of the property to look at everything that needs to be done in order to secure it and make it weather tight. They are also looking

into what it would take to get to an end product. Glenn told Jim Eisel that the IDA is willing to purchase it for \$1 and we will secure it and insure it while we are trying to market it. Jim Eisel would like Glenn to provide him with a sales contract. Scott White commented that we should find out if there are any liens against it. Board discussed. Bill Gross informed the board that the Windsor Partners are doing a gas drilling tour on the 26th and 27th for anyone that is interested.

Meeting was adjourned in form.

DELAWARE COUNTY LOCAL DEVELOPMENT CORPORATION

Date: October 19, 2012

Time: 11:00 a.m.

Place: Delaware County eCetner

5 1/2 Main Street, Delhi, NY

Present: James Thomson, Chairman

William Willis, Economic Development Specialist

Glenn Nealis, Executive Director Scott White, Vice-Chairman

Bruce Dolph Tabitha Byam William Gross Andrew Matviak

George Bergleitner, Secretary

Absent: Carol jean Finch

The October 19, 2012, meeting of the Delaware County Local Development Corporation was called to order by Chairman James Thomson.

A motion by, Bruce Dolph second by George Bergleitner, to approve the draft minutes of the September 21, 2012 meeting; motion passed.

Glenn Nealis reviewed the treasurer's report.

Bill Willis reviewed the loan report. Catskill Country Furniture is a little behind. Delaware Valley Spring Water has a new bookkeeper so they are a little behind. The Market Place sold a deli case for \$1400 and sent us a check for \$700. Table on Ten is doing very well and are going to be in Martha Stewart's magazine. Glenn Nealis asked Scott White if had heard about Enviro Energy and their barley pellets. Scott White commented yes they have some contracts with Ocean Spray. Angus and Ale has not closed because it does not have a clean title. The arguments were heard for the Coffee Pot. A default order was submitted for Jams. Village Seafood is suing us because Dacey got a bankruptcy judgment and the lawyer contends that we are putting the Village Seafood back in his name. Glenn Nealis informed the board that Spillian had withdrew their PILOT.

A motion by, Andy Matviak second by George Bergleitner, to approve the financial reports; motion passed

The following invoices were presented for approval:

| Delaware County Clerk | -168.00 |
|-----------------------------------|-----------|
| Poly John Enterprises, Corp | -2,995.00 |
| Poly Portables | -4,439.44 |
| Uncle Bob's Portalets | -565.56 |
| Watershed Affairs | -1,500.00 |
| NYS Urban Development Corporation | -800.00 |
| Del. Co. IDA | -8,000.00 |

A motion by Bruce Dolph, second by George Bergleitner, to approve the invoices; motion passed.

The floor was opened for the discussion of any Old and New business; No old or new business was presented.

Meeting was adjourned in form.